

BLUEPRINT FOR EXCELLENCE

EVERY ONE OF YOUR PEOPLE HAS THE POTENTIAL TO BE A WORKPLACE CHAMPION; BLUEPRINT FOR EXCELLENCE SHOWS YOU HOW.

Blueprint for Excellence provides an objective view of individual, team, department, site or overall company competency levels against the four key performance metrics needed for personal achievement:

- Technical Competency
- Leadership & Management
- Functional Skills
- Attitudes & Behaviours

Created with input from leading food and drink manufacturers, the Blueprint software tool uses performance data based on top workplace performers – and shows you exactly what personal and team excellence looks like.

- Staff get the inspiration they need to set a new personal best.
- Team leaders gain new insight on the untapped talent within their people.

Fostering breakthrough performance improvement across every area of your business, Blueprint opens the door to a step change for the better.

Now you can confidently drive the numbers that matter by identifying where you can get the best operational and overall business performance return on training investment in your people.

- Engage staff positively
- Improve productivity
- Reduce labour costs
- Improve staff retention
- Make smarter use of training budgets

Based around a multitude of typical job roles within food and drink sector companies of all sizes, Blueprint enables your staff to unlock their personal performance potential - and powers step-change in the competitive performance of your business.





"Put simply, it energises individuals and teams to be the best they can be and provides you with the information you need to drive company-wide training budget efficiencies and maximise ROI."

"Blueprint enables you to shift the dial on the hard measures, by identifying which individual and team competencies are driving them."

How do your people, your teams and your business measure up?

One thing marks out top performing businesses – they all have top performing people.

The new Blueprint software has been developed by the National Skills Academy for Food & Drink. It is based on extensive real world research on the qualities of top food and drink manufacturing performers across a growing list of industry job roles spanning operations, management, production, engineering, technical, supply chain, quality, finance and support functions.

By showing what excellence looks like, Blueprint provides your business with an objective way of helping everyone achieve their personal best – and creates a platform for measurable step change in overall business performance.

Using Blueprint, HR managers gain a holistic view of the business. Pockets of individual or team excellence can be quickly identified. Blueprint outputs help enthuse individuals by showing what personal development areas to follow to reach aspirational levels of excellence.

Blueprint forces the kind of positive conversations that lead to better team management and greater workforce engagement.

Those at the top of the business get a clear picture of how and where to move up a gear. Even small percentages of increased performance by the right people, in the right places, add up to significant overall bottom line improvement. Once they know what excellence looks like, they're ready to reach higher.

Success is a process

Operational excellence isn't one moment in time. The trick is to hit the bulls-eye all day, every day.

Whether it's plant performance, labour costs, productivity rates, waste reduction, stock level control, service delivery measures or customer satisfaction – consistency is key.

With the right maintenance and correct use, production machinery performance is predictable. But what does it take to turn individual and team productivity up a notch across your entire operation – and where is current performance genuinely outstanding?

Staff and team development can then take place in a measured and consistent way - focussing on the areas that need it most; giving you the operational performance you want, while reducing training budget waste.

Your people will always be more than just a number - but Blueprint for Excellence provides you with a model for success across the numbers that really count.

Unlock the performance of your teams and you unlock the performance of your business – with significant financial payback in terms of output increases, labour cost and staff turnover reduction alongside quality improvement and training budget efficiency.



Ready to find out more? Just get in touch:

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