

Give your business the edge as a Food & Drink Industry Approved Provider:

- Credibility for your organisation
- A mark of quality for your training
- External recognition of your expertise
- A route to speak to the biggest brands
- Win business through our referrals
- Our help to further build your offering

www.nsafd.co.uk

	Offer	Details
1st network	4 CPD sessions	1 place per session
	Online Learning	200 users
	Annual Industry Conference	1 x delegate
	Tasty Careers Ambassador Training	1 x ambassador
	Tasty Careers IAG Training	1 x delegate
2nd network	Tasty Careers Maps	50 x free maps
	4 CPD sessions	1 x additional place per session (2 total)
	Online Learning	100 x additional users (300 total)
	Annual Industry Conference	1 x additional delegate (2 total)
	Tasty Careers Ambassador Training	1 x additional ambassador (2 total)
3rd network	Tasty Careers IAG Training	1 x additional delegate (2 total)
	Tasty Careers Maps	25 x additional maps (75 total)
	4 CPD sessions	1 x additional place per session (3 total)
	Online Learning	100 x additional users (400 total)
	Annual Industry Conference	3 x additional delegates (4 total)
	Tasty Careers Ambassador Training	1 x additional ambassador (3 x total)
	Tasty Careers IAG Training	1 x additional delegate (3 total)
	Tasty Careers Maps	25 x additional maps (100 total)

To apply for Industry Approved status, call 0845 644 0558

The National Skills Academy
FOOD & DRINK

t: 0845 644 0558
e: info@nsafd.co.uk
w: nsafdprovider.co.uk

The National Skills Academy
FOOD & DRINK

Get approved by the industry.
Get approved by everyone.

The importance of Industry Approval

In a world where quality is so important, the food and drink industry looks to us to recommend the best training providers from right across the country. For the last 10 years we've helped some of the biggest food brands to develop their skills, and ensured the UK has retained its place as a world leader in production and innovation. Today, we set the industry standard in training within food and drink manufacturing, recognising the quality of education and awarding the best providers 'Industry Approved' status – a mark of quality, which gives confidence to any business looking for a training provider.

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FOOD & DRINK

What's included:



1 Account Management

As well as being on hand to answer all your questions and keeping you up-to-date with industry news, your dedicated Account Manager will help you maintain your Industry Approved status, and offer advice to help you develop in line with the ever-changing demands of the industry. Plus, they will actively seek out business opportunities within our network and beyond.

2 CPD Training

As an Industry Approved Training Provider, you can take advantage of up to 4 CPD training sessions per year – for either induction or development of your team. These sessions can be tailored to your needs, providing support where you need it most, from broad to specific topics – to keep your skills and knowledge up-to-date with our fast-paced industry. Plus, depending on the subject, your session may include contributions from industry specialists.



3 Help with bids

As respected industry experts, we are happy to endorse and support your bids, tenders and applications for funding for any industry-related activities. We can also help you with joint submissions for larger projects, involving multiple partners. We've done it all before and can help you through the whole process, from start to finish.

"NSAFD supported BMet's successful funding bid with the Greater Birmingham and Solihull Local Enterprise Partnership (GBSLEP) to establish an in-house academy for apprentices studying food and drink engineering maintenance (FDEM) trailblazer qualifications."

Paula Cresswell – Director, BMet

4 Referrals

We give Industry Approved Providers the opportunity to tender for business (locally and nationally), and provide you with feedback on successful, and importantly, unsuccessful referrals so that we can help you improve your offer to businesses.

Every year we refer a significant amount of new business to our Industry Approved Providers, as your approval status shows businesses you have the skills and capabilities to deliver.



5 Marketing

Our marketing experts can help you to get the most out of your hard-won Industry Approved status. As part of the marketing package we will ensure you have access to the right materials and support – as well as a dedicated area on our NSAFD & Tasty Careers websites. We regularly promote your business and your services to our network to raise your profile and keep you in the minds of important potential clients.



6 Event package

To help you maximise opportunities in your local area, we will provide you with a one-off event support package. This is designed to help you run an event at your premises to target businesses in your area – and includes marketing, engagement and delivery support.

You will also receive free tickets to our annual industry conference and have the chance to attend or distribute promotional material at The Skills Show, the UK's largest skills and careers event.



7 Online Food Safety and HACCP

You will receive free access to our Food Safety Level 2 and HACCP Level 2 online learning programmes, to be used to support the delivery of relevant Apprenticeships. These courses are based on the most current National Occupational Standards for Food Safety and HACCP, and use content that is endorsed by BRC.

Terms and conditions apply

8 Discounts

To reduce your costs and still maintain high standards, Industry Approved Providers can now gain discounts on qualifications and related fees.

Our sister organisation, Occupational Awards Limited (OAL), is a recognised awarding organisation, approved to provide regulated qualifications. All Industry Approved Providers can apply for OAL centre approval at no additional cost. Those successfully gaining centre approval will automatically receive a 10% discount on registration and certification for all OAL qualifications.



9 Research & Development Tax Credits

As an Industry Approved Provider you can offer local businesses a free research & development consultation thanks to our partnership with Jumpstart, the R&D tax specialist. You can then gain a commission if they make a successful claim.

"The R&D Tax Relief scheme was something seen as being too complicated and not worth the hassle. Yet, having the NSAFD & Jumpstart as a facilitator between HMRC and ourselves helped us immensely. Produce World has now implemented best practice procedures with Jumpstart's support, something which will help when we undertake R&D Tax Relief in the future."

Guy Thallon, Head of R&D and Innovation at Produce World

10 Tasty Careers

Tasty Careers is our future talent brand, encouraging students and young people to find out about the huge variety of career opportunities in the Food & Drink Industry.

Your learners or members of staff will have the chance to attend one of two Tasty Careers training events to develop an in-depth knowledge about the food & drink industry. One event aimed at staff to support IAG and the second event for your learners to become Tasty Careers Ambassadors to promote the sector to schools and colleges in their local area.



11 Mediation

You can also access our mediation service, should you need it. We are here to build successful, productive relationships between employers, learners, providers and end point assessment organisations during the Apprenticeship programme.

Mediation can help address and resolve a range of issues, including: quality, communication, relationship issues, programme review as required / requested, escalation avoidance.

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